Application No. 09/045,386 Attorney Docket No.: 97-557

## SPECIFICATION AMENDMENTS CLEAN FORM

Please REPLACE the paragraph that begins at page 1, line 4 with the following paragraph:

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The present application is a continuation-in-part application of (i) co-pending Patent Application No. 08/920,116, entitled METHOD AND SYSTEM FOR PROCESSING SUPPLEMENTARY PRODUCT SALES AT A POINT-OF-SALE TERMINAL, filed on August 26, 1997, issued on September 12, 2000 as U.S. Patent No. 6,119,099, which is a continuation-in-part of co-pending Patent Application No. 08/822,709, entitled SYSTEM AND METHOD FOR PERFORMING LOTTERY TICKET TRANSACTIONS UTILIZING POINT-OF-SALE TERMINALS, filed on March 21, 1997, issued on July 31, 2001 as U.S. Patent No. 6,267,670; and (ii) co-pending Patent Application No. 08/841,791, entitled METHOD AND APPARATUS FOR SELLING SUBSCRIPTIONS TO PERIODICALS IN A RETAIL ENVIRONMENT, filed on May 5, 1997, issued on July 20, 1999 as U.S. Patent No. 5,926,796, each of which are incorporated herein by reference.

Please REPLACE the paragraph that begins at page 1, line 18 with the following paragraph:

U.S. Patent Application Ser. No. 09/045036, entitled METHOD AND APPARATUS FOR FACILITATING THE PLAY OF FRACTIONAL LOTTERY TICKETS UTILIZING POINT-OF-SALE TERMINALS, U.S. Patent Application Ser. No. 09/045518, entitled METHOD AND APPARATUS FOR PROCESSING A SUPPLEMENTARY PRODUCT AT A POINT-OF-SALE TERMINAL, U.S. Patent Application Ser. No. 09/045084 entitled METHOD AND APPARATUS FOR CONTROLLING OFFERS THAT ARE PROVIDED AT A POINT-OF-SALE TERMINAL, issued on April 24, 2001 as U.S. Patent No. 6,223,163, and U.S. Patent Application Ser. No. 09/045347, entitled METHOD AND APPARATUS FOR PROCESSING A SUPPLEMENTARY PRODUCT SALE AT A POINT-OF-SALE TERMINAL, now abandoned, each assigned to the assignee of the present invention and incorporated by reference herein.

Please REPLACE the paragraph that begins at page 2, line 13 with the following paragraph:

A POS terminal may perform a supplementary process in addition to performing the processes listed above. A supplementary process can increase sales, and thereby increase the average profit gained per transaction. One such supplementary process is described in a parent application of the present application, Patent Application No. 08/920,116, entitled METHOD AND SYSTEM FOR PROCESSING SUPPLEMENTARY PRODUCT SALES AT A POINT-OF-SALE TERMINAL, filed on August 26, 1997, issued on September 12, 2000 as U.S. Patent No. 6,119,099. Described therein is a supplementary process in which a customer at a POS terminal is offered an "upsell" in exchange for an amount of change due. The POS terminal determines an upsell in dependence on a purchase of the customer, and also determines an upsell price (the amount of change due) based on the purchase. For example, a customer purchasing a first product for \$1.74 and tendering \$2.00 may be offered a second product in lieu of the \$0.26 change due. The upsell price, \$0.26, thus depends on the purchase price \$1.74.



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Please REPLACE the paragraph that begins at page 2, line 25 with the following paragraph:

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Another supplementary process is a computer-determined "suggestive sell". U.S. Patent No. 5,353,219 describes a system for suggesting items for a customer to purchase from a primary category at conventional item prices. Still another supplementary process is described in a parent application of the present application, Patent Application No. 08/841,791, entitled METHOD AND APPARATUS FOR SELLING SUBSCRIPTIONS TO PERIODICALS IN A RETAIL ENVIRONMENT, filed on May 5, 1997, issued on July 20, 1999 as U.S. Patent No. 5,926,796. Described therein is a supplementary process

Please REPLACE the paragraph that begins at page 5, line 7 with the following paragraph:

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It is particularly desirable to provide an offer to exchange spare change due for an upsell, as described in the aforementioned parent application, Application No. 08/920,116, issued on September 12, 2000 as U.S. Patent No. 6,119,099. Accordingly, the present invention contemplates providing offers for upsells having high performance rates. In addition, the present invention contemplates providing offers for different upsells in accordance with an offer schedule.

Please REPLACE the paragraph that begins at page 8, line 3 with the following paragraph:

As an illustration of the above-described method 40, the POS terminal may measure an

activity rate, and determine if the activity rate is less than a predetermined threshold. If so, the POS terminal then determines an upsell in dependence on a purchase, as described in a parent application of the present application, Patent Application No. 08/920,116, entitled METHOD AND SYSTEM FOR PROCESSING SUPPLEMENTARY PRODUCT SALES AT A POINT-OF-SALE TERMINAL, filed on August 26, 1997, issued on September 12, 2000 as U.S. Patent No. 6,119,099. The POS terminal further determines an upsell price in dependence on the purchase, and offers the customer an upsell in exchange for the upsell price.



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Please REPLACE the paragraph that begins at page 8, line 18 with the following paragraph:

FIG. 4 is a table 60 that illustrates an offer schedule, which may be implemented as a database stored on the storage device 14 in a manner well known in the art. Each row of the table 60 represents an entry, and each entry defines an upsell to offer for an activity rate. In particular, each entry includes an activity rate identifier 62 that uniquely identifies the entry, an activity rate 64 which describes a rate or range of rates, and an upsell to offer 66 at that activity rate. As described in Patent Application No. 08/920,116, issued on September 12, 2000 as U.S. Patent No. 6,119,099, the upsell to offer 66 may include two or more upsells which are offered one at a time until an upsell is accepted.